

NEW BUILDING PROVIDES OPPORTUNITY TO THINK OUTSIDE THE BOX

Medavie Blue Cross is a recognized health services partner for individuals, employers, and governments across Canada. For more than 65 years, they have set the standard in health, dental, travel, life, and disability benefits for groups and individuals. Medavie Blue Cross has offices in Ontario, Quebec, and the Atlantic provinces.

CUSTOMER STORY

BACKGROUND

Atlantic Business Interiors has worked closely with Medavie Blue Cross on many projects spanning the last 18 years. In 2009, Medavie Blue Cross decided to merge their two Dartmouth office locations into one central location.

SCOPE

Along with their requirements for more workstations, private offices, and boardroom furniture, we introduced movable, architectural walls for their new space. The scope of the entire project consisted of over 30 offices, meeting rooms, and training rooms located on five different floors.

Additionally, we integrated new solutions with current products to match existing workstations.

RESULTS

"The sales team worked hand in hand with us to help us incorporate existing and new Avenir furniture systems. They introduced us to exciting new products such as the Steelcase Architectural Wall, a movable wall system," says Harold (Bo) Jackson, Purchasing Agent with Medavie.

Through our project and move management process, our workplace consultant communicated with Medavie Blue Cross on a regular basis to manage the logistics of such a large installation and move (300 staff) in a short time frame. As a result of our combined efforts, we were able to implement a plan of action and to support the needs of our client during this project.

With great attention to detail, project management and design abilities, we were able to carry out a seamless project and installation at Medavie Blue Cross.



Industry
Health Services

ABI worked with us from start to finish. Their design, sales and installation teams were instrumental in making it a successful project.

> - Harold (Bo) Jackson, Purchasing Agent, Medavie Blue Cross

Medavie Blue Cross invited
ABI to join the project team from the
first meeting to ensure a seamless
transition into the new office space.
The team from ABI assisted the interior
designer from Robertson MacLean
Design Ltd. to inventory the existing
system furniture and prepare the move
management plans for the
system furniture.

- Heather Robertson Corrigan, Interior Designer, Robertson MacLean Design Ltd.

